CREATIVE & MARKETING LEADER • BUSINESS TRANSFORMATION • DIGITAL STRATEGY • BRAND DEVELOPMENT

#### **About**

A forward-thinking **Creative/Communications Executive** showcasing 20+ years developing and implementing innovative, high-impact brand marketing/communications strategies to exceed initiatives and increase brand awareness in collaboration with high-level executives and creative teams.

### **Highlights & Acomplishments**

- Proven track record establishing and maintaining a consistent and compelling brand vision while aligning
  marketing efforts with overall strategic goals.
- Motivational, inclusive leader experienced building and guiding high-performing global teams of 30+ with \$3.5M budgets, 5 vendors, and \$75M in annual revenues.
- Out-of-the-box thinker committed to building successful brands and driving sales, renewal, and retention via inspiring campaigns, programs, and materials.
- Exceptional tenure resulting in numerous promotions.

#### **Skills**

Strategic Planning/Visioning • Brand Awareness • Process/Program Development • Campaign Creation/Management Marketing/Communications Strategies • Executive Leadership • Audience Engagement • Project Management

# Work Experience

## Seed Company / VP. Global Brand & Creative

May 2018 - Present (5yrs, 4 months) Arlington, TX

- **Promoted to positions of increasing authority and responsibility** due to exemplary performance and strong management abilities.
- Build and structure a growing department of 30 employees with large budgets across 6 multi-disciplined teams, including film, design, marketing, digital, writing and editing, product design, and UX.
- Direct 6 creative and marketing teams through design-led methodologies to **meet organizational needs** and exceed business goals.
- Set and maintain appropriate departmental goals and cross-disciplinary budgets while **building and maintaining** cross-domain processes and reporting structures to enable continuous growth.
- Serve as a visionary and develop a comprehensive strategy for large cross-organization digitization efforts for multitiered reporting products, resulting in a 300% increase in investor reporting.
- Design a white-labeled experience automating and digitizing the investor-facing communications across the brand/partnering brands, offering the capacity to transition from yearly to quarterly reporting.
- Create strategic multi-cross-discipline processes and incorporate innovative project management strategies, building four multi-disciplinary "squads" focusing on multi-audiences and strategic business goals, resulting in continuous on-time and under-budget deliveries.
- Implement key Digital Asset Management (DAM) systems and processes between marketing, creative, and sales and internal/external partners and vendors, contributing to consistent brand communications and a notable decrease in requests across creative, marketing, and writing teams.
- Hire and collaborate with numerous significant marketing/advertising agencies and film production groups, leading the creative vision and directing large projects through to completion.
- Spearhead the vision for a new digital revenue stream, leading to 1,700+ potential high-worth investors in 2 months.

#### **ID90Travel / Creative Director**

March 2017 - March 2018 (1 yr) Southlake, TX

- Guided the company through the ideation of creative material branding and strategy by mentoring and motivating marketing, development, and sales team members.
- Served as UX Director throughout the design of the company's mobile app, **creating seamless experiences** for all services while earning a 4.0+ rating in both the Apple App Store and Android Store.
- Directed a significant portion of projects in the hospitality space, creating numerous B2C and B2B campaigns and projects internally and for key clients, including United Airlines and Hawaiian Airlines.
- Collaborated with client and marketing team members to create commercials, hiring outside talent to provide specialized products and services to meet growing needs.
- Partnered with vendors on the creation and distribution of print collateral, focusing on monitoring and managing high-level budgets.
- Simplified the account sign-up process, resulting in a significant increase in new account sign-ups.

### TONIC3 / Sr. Lead UX Designer / Creative Lead

January 2016 - March 2017 (1 yr, 2 mos) Lewisville, TX

- Managed project scopes, developed timelines and milestones, aligned designers as resources for multiple projects, and presented products and product phases to 75+% of the company's clients.
- Partnered with the CEO, Accounts Director, and UX Director to create internal print and digital collateral.
- Created innovative prototypes, documented user testing sessions, and developed user flows, journey maps, and design system guides for key clients.
- **Demonstrated thought leadership for best practices** and gained a full understanding of trending technology and design innovation.
- Provided expertise in all stages of digital design and art direction, from conception through product launch.

#### **HCK2 / Sr. Interactive Art Director**

April 2015 - December 2015 (8 mos) Addison, TX

- Directed a diverse team of creative professionals through UI, UX, print, and interactive design projects for a variety
  of business clients, generating a high client satisfaction rating.
- Managed the production of print, broadcast, and interactive design elements while assisting the Creative Director in achieving on-time, high-quality completion.
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- Developed and presented projects to clients, contributing to new account revenue.
- Mentored a small group of designers and copywriters in their professional development, industry best practices, and client engagement to positively impact performance.
- Created cutting-edge interfaces, designs, and information architectures for websites and mobile applications through a user-centered design process by constructing screen flows, prototypes, mockups, and wireframes.

## Ivie Inc / Sr. Creative / Digital UI, UX

February 2012 - April 2015 (3 yrs, 2 mos) Flower Mound, TX

- Led a team of cross-functional professionals through creative direction and art direction of various projects, presenting high-quality deliverables to clients.
- Served as the Art Director of the broadcast team to lead and manage storyboarding, directing, and filming of internal and client commercials.
- Strategically planned, implemented, and delivered the best creative solutions on time and above expectations.
- Created the overall vision and creative direction for marketing and sales collateral, including web and exhibition design, interactive design, and customer presentations.
- Conceptualized and established the image of the company by creating engaging marketing materials.

### STYLEMARK / Lead Digital Designer UI, UX

November 2010 - February 2012 (1 yr, 3 mos) Dallas, TX

- Created and maintained websites as the lead digital designer across eight brands, partnering with the Creative Director
  in developing a print and digital design to plan, manage, and execute all deliverables.
- Developed print and digital experiences for a diverse collection of client companies, **complying with each company's** individual design requirements and regulations.
- Offered outstanding services to a wide array of prestigious clients such as Disney, Marvel, Reebok, Nickelodeon,
   SeaWorld, Columbia, and Polaroid.

# **Rutherfordphoto / Photographer, Creative Director**

2006 - 2011 (5 yrs) Dallas, TX

- Directed and performed photoshoots for high-profile record labels, magazines, and advertising and digital marketing companies with a high satisfaction rating.
- Retained a friendly and professional demeanor when interacting directly with clients on a daily basis, continually meeting client needs and timelines while delivering a top-notch product.
- Created company campaigns and marketing strategies for print, social media, and digital marketing, greatly boosting brand awareness.

#### **Honors & Awards**

AAF Addy Award, American Advertising Federation: 2016 Humanities Division Award, Texas A&M University-Commerce: 2005 Billy Bird Memorial Scholarship, Texas A&M University-Commerce: 2003

# **Community Engagement**

Messaging & Marketing Board Member, Illuminations
Communications Team Member/Worship Leader, The Village Church: 2012 – Present
Marketing Director, PBN Radio: 2005 – Present
Den Leader/Camp Out Coordinator, Boy Scouts of America: 2017 – Present

Per Leader, early out coordinator, Boy Scouts of America. 2017